**National Guard Association of South Dakota**

**Executive Council Meeting**

**Pierre, SD**

**1000 CST, February 2nd, 2017**

**Call to Order President Johnson**

**Pledge of Allegiance All**

**Roll Call Secretary Van Klompenburg**

* Roll call was conducted with 20 executive council members present; quorum was met.

**Old Business:**

**Insurance Report President Johnson**

* Mr. Burr unable to attend meeting; report was give my President Johnson.
* Current balance is $154,525.43. There are 357 current policies with another anticipated 12 losses this year. $5,000 was paid to each association.
* Mr. Burr continues to want to get into units, RSP programs twice year, and the Air National Guard, to present a short brief about the insurance program.
* Mr. Burr is requesting reimbursement for his travel. Will explore options to contain costs.
* Motion made for approval of minutes by Jim Linn, and seconded by Kevin Miller.

**Approval of Minutes President Johnson**

* Motion was made for approval of the minutes by Rebecca Trygstad, and seconded by Chad Wika. Motion passed.

**Treasurer’s Report Treasurer Miller**

* Income: Thus far, about $8,000 have been collected in state dues for this dues season; $6,381.50 has been received from NGAUS from 2016 early bird membership; Insurance trust check of about $5,000 has yet to be received this year.
* Operational Expenses: Costs of National Conference hospitality room seem to be increases, may want to consider increasing budget for these lines items. However, Louisville National Conference will be less expensive according to Executive Director Sewell.
* Special Projects: 2017 NGAUS pins have already been purchases, thus overbudget now, but will equal out after National Conference in September; $10 Domestic Non-Profit Crop Fee has been paid with the state of South Dakota; $1,000 to be donated to SDNG museum; $500 will be donated to both Sioux Falls and Black Hills VA hospice program.
* Approximately $55,000 in checking/savings, $22,645 in CD’s, State Life Account has $5,224 in Savings, and $37,491 in CD’s. Total of approximately $120,000 for association, which is within normal range.
* Approximately $14,000 will be sent to NGAUS for national dues come information has been received from Membership Chair.
* Motion was made for approval of treasurer’s report by Shawn Bambas, seconded by Rebecca Trygstaad. Motion passed.

**Membership Report Cody Becker**

* NGAUS updating processes of determining officer strength in state organizations, which may affect our status as a 100% state. They are pulling SIPERS officers reports from NGB.
* In 2016, NGASD reported 423 officers. For 2017, NGAUS is tracking 574 officers for South Dakota.
  + Assuming a 4% attrition rate, our target member is 551 for this year.
* At this point, we are at 69% membership, goal is 100% by June 30th.
  + Approximately 60% of payments have been through NGASD online site.
  + Lifetime membership option is not available online.
  + Current paid dues status:
    - JFHQ: 53%
    - MEB: 79%
    - RSG: 64%
    - RTI: 29%
    - Air Guard: 62%
* Motion was made for approval of membership report by Jim Linn, seconded by Allen Godsell.

**Executive Director Report**

* (Time yielded due to other discussions)

**Corporate Membership Report Adam Rounds**

* Approximately $2400 in sponsorship checks came in this month. There are 6 different organizations that pledged to be members, however money has not been received yet. Year-end goal is $5,000 to $7,500.
* Mr. Punt is requesting business cards for leads. He has about a 50% success rate on leads.
* Industry day produced three leads, however no money confirmation.
* Steve Sewell attends Industry Day in December in Washington D.C. as executive director.
* A corporate membership flyer is available through NGASD website.
* A motion was made for approval of membership report by Chad Wika, seconded by Jim Linn.

**Retiree Report Jerry Duba**

* The retiree meeting will be in Deadwood, in coordination with spouse brunch at the Mountain Grand.
* Will coordinate with Shane Skinner and Rebecca Trygstaad to beginning planning for 2018 state conference in Brookings.
* Motion was made for approval of retiree report by Rebecca Trygstaad, seconded by Dough Johnson.

**New Business:**

**Junior Officer Report Brian Schaff**

* Junior officer committee is finalizing junior officer schedule for state conference.
  + Open session with speaker, then breakout into Army/Air/Warrant
  + Army – discussing Objective T and bringing in SME/JE for JOPD
  + Discuss future business and goals for JOPD to increase active membership and state conference attendance.
* A closed Junior Officers group on Facebook and a Gmail account has been developed.
* Want to develop localized events for junior officers to discuss OPD and develop commodore.
* $7500 available for junior officers for programing. Planning on using moneys for one night hotel room reimbursement. Junior officers staying for the conference will also be reimbursed a second night through money from NGAUS Early Bird reimbursement.

**Insurance Administrator Mitch Nachtigall**

* Completed audit of unaccounted moneys through Jim Peterson. Approximately $3656 is found to be unaccounted for and insurance board recommends NGASD writes off the money versus pursuing legal action due to the potential substantial legal costs.
  + Motion was made to write off accounted for money by Jim Linn, seconded by Dough Johnson. Motioned passed.
* Mr. Nachtigall is concerned about the future of the insurance program since the numbers of policies continue to decline. At the end of 2011 there were 627 policies, at the end of 2016 there were 357 policies. In 2016, there was a gain of 7 policies, but a loss of 44 policies (approximate loss of 10% of policies over the past year).
* The policy providers a $10,000 free poicy for first year service members after paperwork is filed, and $1,000 is paid for any death of a SDNG service member regardless of they have a policy.
* Discussed options for the future of insurance program: dissolve program, continue as is, or potential of adding insurance policy as an additional benefit to NGASD membership.
  + Dissolve the current program and the association will receive a lump check of about $75,000.
  + To move forward at the status quo, Mr. Burr will need more opportunities to talk to soldiers about the insurance program.
  + If the associations provide each member with $10,000 policy at $42.92 as an added benefit to membership, the associations would get back $39.50 per policy, thus the cost is about $4.50 per policy.
    - The revenue from the program would approximately equal the cost. This course of action will require more research.
  + Motion was made to continue to research options for the future of the insurance program by Rebecca Trygstaad, seconded by Chad Wika. Motion passed.

**Scholarship Committee Adam Punt**

* Darren Mallow scholarship will not be awarded this year.
  + Current principal balance does not support yearly $100 scholarship
  + Discussed starting spend down of principal balance in 2017 to continue year scholarship
* LTC Norris approached NGASD earlier in the year to suggest a ROTC scholarship.
  + Suggesting $250 scholarship through all South Dakota State schools ROTC programs (SDSU-Air, SDSU-Army, USD-Army, SDSMT-Army; 4-$250 scholarships)
* Discussion of how to proceed with both existing Darren Mallow and potential new ROTC scholarship; considered growing Mallow scholarship, creating one single scholarship open to current members/spouses/children, creating two scholarships with one open to ROTC/OCS and one open to current members/spouses/children, two scholarships open to current members/spouses/children.
* Motion was made to send matter back to the Honors and Awards committee to research how to enhance the Darren Mallow Scholarship with seed money by Jim Linn, seconded by Jason Thomson. Motion passed.

**Civilian E-mail Addresses Steve Sewell**

* NGEDA has stated they will no longer send emails to “.mil” accounts to recognized he separation of organizations from the National Guard.
* Steve Sewell is asking that conference hosts work to obtain civilian email addresses for future communication if/when NGAUS/NGASD is no longer able to use military email addresses.

**Mid-Winter Hospitality Suite Support Steve Sewell**

* Currently, there is one volunteer from each MACOM designated to help with the Mid-Winter Hospitality Suite on a rotation basis. However, this does not seem to be the most efficient way to support the hospitality room.
* Suggestion to improve process: Whoever has state conference should host hospitality suite during Mid-winter conference. Able to detemir what is needed for refreshments and man power. Refreshments left over from Mid-winter conference will designated for the host of the state conference to support their hospitality room.
* Motion was made to designate the state conference host to be responsible for the set up and execution of the hospitality room at the Mid-winter conference and National Guard Museum with the assistance of the Executive Director by Jim Linn, seconded by Jerry Duba. Motioned is passed.

**Denver NGUAS Sub-Committee President Johnson**

* Develop subcommittee to develop plan for transportation and creating an exciting event to boost attendance for the Denver NGAUS in 2019.
* Junior officers volunteered to lead subcommittee with Executive Director as an advisor.

**62nd NGASD Conference Tracy Wolfe**

* Tracy Wolfe will present report during Mid-Winter Meeting at the National Guard Museum.

**Website Update Rebecca Trygstad**

* NGASD State Conference form will be posted to website soon.
* Seeking more information from the Junior Officer’s website page.
* Seeking more pictures to post on the website.

**Call for By-Law Changes President Johnson**

* No by-law change requests were brought to the attention of the Executive Council.

**Nominations**

* First vice automatically assumes president, second vice automatically assumes first vice. Position of second vice will be vacant.
  + Murry Thompson is nominated for second vice position
* Secretary Van Klompenburg will seek re-election for secretary position
* Position of treasurer will be vacant.
  + No nominations at this time.
* Will call for nominations at the 1400 Mid-winter meeting at the National Guard Museum.

**Adjournment President Johnson**

* Motion to adjourn by Allen Godsell, seconded by Doug Johnson. Meeting adjourned at 1200.

**Submitted by: Approved by:**

**Emily Van Klompenburg Quentin Johnson**

**1LT, SDARNG MAJ, SDARNG**

**Secretary President**